



Ing. Štěpán Janovský

Investment & Energy Project Specialist | Renewable Energy | Battery Storage | Financial Modelling

Analytically minded project manager with experience in the financial and technical assessment of photovoltaic and battery-storage projects. Combines a strong business background with engineering understanding, investment analysis and cross-functional leadership. Passionate about the intersection of energy transition, data and finance – from early-stage feasibility to portfolio performance optimization.

CONTACT DETAILS

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KEY SKILLS

Hard Skills

- Financial modelling (ROI, IRR, NPV, DCF) and business case creation
- Techno-economic feasibility studies for renewable energy and battery storage
- Power BI, Excel (advanced), SQL basics
- Understanding of EU energy markets, subsidies and corporate finance principles

Soft Skills

- Strategic and analytical thinking
- Cross-team leadership and coordination
- Presentation and negotiation with stakeholders and investors
- Initiative, accountability and growth mindset

LANGUAGES

🇨🇪 Czech – Native
🇬🇧 English – Advanced (C1)
🇪🇸 Spanish – Basic (A2)

EDUCATION

University of Economics and Business, Prague (VŠE)

Master's Degree – Corporate Economics and Management (2022–2024)

Thesis: *The Impact of Subsidies on Renewable Energy Investment Efficiency in Czech Companies*

Bachelor's Degree – Corporate Economics and Management (2018–2022)

ADDITIONAL ACTIVITIES

- Project management for [Shared.Cloud](#) software (community-energy platform)
- Advisory on renewable-energy grants and financing (RES+, NRB, NZÚ)
- AI and data-analytics training for professionals ([Digiterra Institute](#))

WORK EXPERIENCE

Sun.Energy Group s.r.o.

Project manager - Commercial PV Investments

Feb 2025 – Present

- Developed investment models and business cases for commercial PV plants (30–500 kWp), including ROI, IRR and cash-flow calculations.
- Conducted techno-economic feasibility studies and supported financing structures under EU and national subsidy schemes (OP TAK, RES+, NRB).
- Led cross-functional coordination between technical design, suppliers and clients, ensuring projects met both technical and financial KPIs.

Helios Solution Group s.r.o.

Head of Sales and Technical Team

Mar 2024 – Feb 2025

- Managed residential PV and insulation projects with focus on profitability, cost optimization and customer satisfaction.
- Supervised a sales & engineering team and oversaw project execution from quotation to delivery.

Technical Sales Manager

Feb 2023 – Mar 2024

- Created financial and technical proposals for B2C energy projects.
- Improved lead conversion through tailored consultations and detailed energy performance modelling.

ZAPOJIME.TO s.r.o.

Project manager - PV Implementation (ČEZ Group subcontract)

Oct 2021 – Dec 2023

- Coordinated installation teams for PV systems up to 100 kWp.
- Oversaw logistics, quality assurance, documentation and contractor reporting.

EcoCharge s.r.o.

Project Manager – Battery Storage & EV Integration

Sep 2024 – Present

- Developed financial and operational models for battery-storage systems with integrated EV chargers.
- Conducted investment analysis and return assessment for pilot storage installations.

Shared Energy Cooperative

Supervisory Board Member

Sep 2024 – Present

ACHIEVEMENTS

- Delivered corporate and residential PV projects totalling 500 kWp+
- Supported energy-efficiency projects with total investment value exceeding CZK 30 million